

VICTOR M. FONT JR.

Member North Carolina Technology Association Board of Advisors

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Linking Technology with Multi-Site Business Organizations to Build Performance-Driven, Quality-Focused, Customer-Centric, and Financially Robust Operations

CHIEF INFORMATION OFFICER • SENIOR IT EXECUTIVE

Accomplished IT executive skilled at leading the development, delivery and support of robust cost-effective information services systems and architectures. Offers a unique combination of strategic technology vision, business acumen, and tactical leadership to consistently deliver to plan and bring value to the organization.

Known for Implementation and Turnaround of Challenging Mega-Systems • Leads IT Departments of 50+ People • Expertise in IT Governance, Strategic Planning, Application Development, Data Mining, Big Data, Business Continuity/Disaster Recovery, and Business Intelligence

DOD Secret Clearance (Inactive) • US Department of Veterans Affairs Secret Clearance

- **Enterprise Systems Innovation**—track record for implementing cutting-edge solutions that solve business issues while managing costs and risk. Advanced knowledge in Cloud and virtualization architectures.
- **Business Services Expertise**—advanced knowledge of the multiple industries, lines of business, system requirements, compliance, and regulations
- **People Management**—motivating leader who has built, developed and managed high-performing IT teams
- **Industry "Thought Leadership"**—guest speaker and author, enterprise IT leadership, strategy, and best practice

SELECTED ACCOMPLISHMENTS

- Architected **Big Data /Cloud** integration for smart devices for waste water management
- **Awarded \$100K in grants** from IBM, Microsoft, and Trivaeo
- Designed innovative waste water management monitoring platform as a service
- Successfully managed and completed multi-million dollar projects ahead of schedule and under budget. Held P&L stewardship responsibilities for **department budgets up to \$15,000,000 with \$75,000 signing authority.**
- Responsible for prioritizing and selecting high value project portfolio to fulfill a **\$70,000,000 multi-divisional, discretionary budget.**
- Negotiated contract with SumTotal Systems that resulted in **50% reduction in licensing costs** for Learning Management System. **Deployed system to over 100,000 employees in 70 countries**
- Led or Served on various **Corporate and Divisional governance bodies:** Architecture and Engineering Council, Information Security Council, Process and Compliance Council Continuous

- Improvement Team, Identity and Access Management Governance Board, Active Directory Governance Board and HR Process Improvement Team
- **Invented ground-breaking technique** for creating globally unique electronic fingerprint identification to support Identity and Access Management and real-time printing capability with PeopleSoft.
- Spearheaded organizational maturity process by developing the company's System Development Lifecycle, quality assurance metrics, compliance policies and standard operating procedures
- Conceived and developed a Business Analysis Center of Excellence at Pfizer and steered the establishment of a Business Analysis Community of practice at CARQUEST
- Managed resources and project coordination to ensure the timely delivery of high quality software products and services with Oracle HRMS and Payroll. Reduced change request backlogs by 85%.
- Responsible for project design and delivery of multi-million dollar projects from zero resource position to completion for Human Resources, Finance, Global Operations, Research Informatics, Strategic Alliances, Communications, and Pfizer Global Research and Development Executive team
- Negotiated open contract with US Navy procurement. Navy could purchase up to \$10,000 in supplies without PO
- Consultant responsible for application development and laptop deployment, maintenance, and support for 600 sales reps
- Designed, developed, and marketed LawCruit[®], the world's first product to support legal recruiters
- Launched startup of a retail computer sales and services corporation, generating annual sales > \$3,000,000
- Launched custom software development and consulting company. Successfully marketed vertical applications to insurance, medical and legal industries

EXPERIENCE

- **XelAqua, Inc. / 2014-Present:** Chief Information Officer
- **Victor Font Consulting Group, LLC / 2011-Present:** Chief Executive Officer
- **FontLife Publications, LLC / 2012-Present:** Chief Executive Officer
- **Author / 2010-Present:** Author of "*Principles for Maturing Your System Development Life Cycle: The Ultimate Guide to the SDLC*"
- **CARQUEST Technologies, L.L.C., Raleigh, NC / 2007-2010:** Director of IT Process Improvement; Director of Human Resources Management Systems
- **Pfizer, Inc., New York, NY / 1997 – 2006:** Divisional Director Human Resources Systems and Business Analysis Center of Excellence, Pfizer Global Research and Development, New London, CT; Manager, Corporate Human Resources Business Technology; Enterprise Architect; Information Security Officer
- **Warner Lambert Company / 1996 – 1997:** Senior Developer in Human Resources Information Systems Group
- **JP Morgan Bank, NYC / 1993 – 1996:** Senior Developer for Real-time Online Global Currency Trading System
- **AT&T Consumer Sales Division, Liberty Corner, NJ / 1992 – 1993:** Operational Support Lead and Developer for Consumer Sales Division
- **Micro Training Technologies, Fairfield, NJ / 1991 – 1992:** Educator

- **SGL Data Systems, Greenwich, CT / 1988 – 1991:** General Partner / Chief Operating Officer
- **Executive Computer Network, Fairfield, NJ / 1986 – 1988:** Senior Consultant / Educator
- **Bayonne Computer Center, Bayonne, NJ / 1984 – 1986:** Co-owner and Corporate Vice President
- **Jersey City Medical Center, Jersey City, NJ / 1978 – 1984:** Mobile Intensive Care Paramedic

EDUCATION

- **Examination Institute for Information Science:** ITIL Foundation Certification in IT Service Management
- **Wilson Learning Center with Steve Buchholz:** Leading from Within: A Transformational Experience
- **Tulane University Freeman School of Business:** Master Certificate in Business Management
- **Villanova University:** Master's Certificate in Organizational Leadership Certificate; Six Sigma Green Belt
- **MIT Summer Session with Peter Weill:** IT Governance
- **Software Engineering Institute, Carnegie Mellon University:** Capability Maturity Model Integration; People Capability Maturity Model
- **Pfizer Corporate Management Leadership Program:** Leading Edge; Sharpening the Edge (Ken Blanchard Situational leadership training for individual and team environments.)
- **Center for Creative Leadership:** Leadership Development Program
- **Bethany Bible College and Theological Seminary:** Pastoral Studies
- **University of Medicine and Dentistry NJ:** Paramedical Sciences / NJ State Department of Health License #428

SPEAKING ENGAGEMENTS • PROFESSIONAL AFFILIATIONS • PUBLICATIONS

- Appointed by Governor Pat McCrory to the North Carolina Commission for Mental Health, Developmental Disabilities, and Substance Abuse Services. Serve on Rules and Advisory committees.
- Digital Marketing for Business Conference 2014, 2015
- Digital ID World Conference 2005
- North Carolina Executive Roundtable
- North Carolina Technology Association Board of Advisors
- International Institute of Business Analysis
- Association of Information Technology Professionals
- Toastmasters International
- Books: *The Ultimate Guide to the SDLC* • *Winning with WordPress Basics*
- Dozens of articles published in *Sync*, *Syntax*, *FoxPro Advisor*, *Database Advisor*, *Journal of Emergency Medical Services*, *Emergency*, and *The Jersey Journal*
- Interesting fact: As a paramedic, responded to over 25,000 emergencies and delivered 16 babies